



Paul S. Pearlman

Full Narrative

A highly regarded industry leader, Paul led New York-based Kramer Levin Naftalis & Frankel to twenty years of strong financial growth. During his tenure, Paul proved that a full-service, 390-lawyer corporate firm based in the world's most important legal market can thrive. He brings to his consulting practice a deep understanding of how to build and maintain a successful, creative and collaborative partnership that achieves market leadership.

Paul's consulting practice focuses on providing counsel to law firms on a host of management and governance issues including strengthening financial performance, strategic planning, compensation systems, practice management, talent development, and high-value lateral partner recruiting. He is adept at guiding mid-size firms that aspire to compete successfully with larger firms while maintaining their focus and culture, having navigated that path successfully in a particularly competitive market.

Paul's commitment to building a cohesive firm with strong values is also exhibited by his emphasis on pro bono and community service. Under Paul, the firm's pro bono achievements were recognized with major awards from the American Bar Association, the New York State Bar Association, Her Justice, Legal Services NYC, the *National Law Journal*, New York's Legal Aid Society and others. In the Vault 2019 Law Firm Survey, Kramer Levin was named a Top 10 Best Law Firm for Pro Bono. Chambers Associate ranked the firm first in associate satisfaction and pro bono in 2018.

In addition to serving as managing partner at Kramer Levin, Paul had an active practice representing clients in private equity transactions, as well as in corporate restructuring and bankruptcy. He also has extensive experience in mergers and acquisitions involving public and privately held entities and in the financing of acquisition transactions.

Paul currently serves as board member and audit committee chair of the New York Legal Assistance Group (NYLAG). He and his wife, Ilene Pearlman, are active members of the Long Island Chapter of the UJA. Paul is a graduate of George Washington University and St. John's University School of Law where he served as Articles Editor of *St. John's Law Review*.

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